



**Procurement (Account) Manager (Full time) – Aircraft Component Repairs and Spares
Fokker Services, Hoofddorp, The Netherlands**

The Role

For Fokker Services, located in Hoofddorp, we are looking for a Strategic Procurement (Account) Manager. In our organization Procurement is an integrated function in the value chain to deliver affordable and innovative service solutions to A/C Lessors, Operators and Aerospace MRO Industry. In this position you manage and support the procurement processes for the following result/business areas; 1) Component and Materials Services CMS, 2) Modifications and Engineering Services MES, and if required 3) Aircraft Conversions & Completions AC&C and 4) Airframe Maintenance AMRO. Your Key Business stakeholders in this role are; Suppliers of Fokker Services, Sales, Engineering (project managers), Quality, Operations (program managers, operational buyers), Finance and Legal. In this position you report directly to the CPO / Group Director Global Procurement.

In this role you actively contribute to the development and implementation of the Procurement business strategy. You coach and develop the operational buying teams and support them in the execution of the Procurement processes. Identification and leading of improvement projects and initiatives.

The Team

The Group Procurement team, located in Hoofddorp as well as Woensdrecht, currently consists of 10 colleagues, of which 6 are located at Fokker Services in Hoofddorp. In this position you work also closely with the 4 colleagues located at Fokker Techniek in Woensdrecht.

Key Responsibilities

- Develop strong relationships with business stakeholders and strategic supply partners to improve business and (supply chain) performance;
- Source to Contract;
- Bid support;
- Manage supplier account teams SAT (BLQTC Business alignment, Logistics/On-Time-Delivery, Quality, technology, Cost);
- Manage process of Contract Lifecycle Management CLM;
- Manage gross/net margin;
- Manage supplier risks to ensure Business continuity, creating and implement risk management policies and procedures;
- Deliver input for business planning and budgeting process;
- Actively contribute to business success by identifying success drivers, anticipate on market trends and manage suppliers on continuous improvement;
- Co-develop procurement business strategy, -policies, -processes, (IT)systems;
- Develop and support operational buying;
- Facilitate collaboration, sharing of knowledge, best practices and learning;
- Business data gathering and analysis.

Experience & Qualifications

- University (Master) or University of Applied Sciences (Bachelor) graduate, preferably Technical (Aeronautical/Mechanical Engineering);
- Minimum of 5 years of experience in a similar role preferable in Aerospace MRO industry or comparable strategic procurement role in Asset MRO industry (a.e. Yacht Building Industry, Shipbuilding Industry, Train Construction Industry);
- NEVI/Dutch Association for Purchasing Management level 2 (or 3) or international equivalent certificates (UK: CIPS, US: ISM CPSM & CPSD) or equivalent knowledge and expertise in Procurement and Supply Chain Management gained through work experience;

- Working knowledge and experience in strategic sourcing methodologies and purchasing processes and (IT) systems;
- Excellent conceptual, analytical and business (case) modelling skills;
- Proven experience with Project Management, Continuous Improvement Management/Lean and Agile/SCRUM;
- Excellent in developing strong relationships and building bridges;
- Experience in collaborating with (senior) management and cross functional teams from diverse cultures;
- Capable to work under pressure without losing overview;
- Capable to work independent, efficient and in a team;
- Excellent communications skills in English and preferably Dutch;
- Willingness to travel (internationally).

What We Offer

- A competitive salary matching your knowledge and experience;
- Flexible hours and an option to partially work from home;
- When working fulltime (40 hours), you have 29 days of paid leave and 13 ADV paid leave days per year;
- Room for professional and personal growth and a lot of autonomy.

We are recruiting both internally and externally. You can send your cover letter and resume to Didier Soesman didier.soesman@fokkerservices.com.

About Fokker Services Group

At Fokker Services Group, our drive revolves around one purpose: exceed reliability expectations to keep your aircraft where they belong, in the sky. As a Global Independent Aerospace Service Provider, we create tailored solutions for your maintenance of regional, commercial and military aircraft. We engineer, repair, upgrade, and deliver high-quality solutions, innovating in multiple areas to facilitate and support your competitive operations. Our services range from type certificate holder-related product support services to flight hour based component availability and repair programs, spare parts, engineering, modifications and documentation support. The unique combination of OEM (design) expertise and after-sales support services makes us an essential partner for the aerospace industry. We have a global presence, with facilities in Europe, Asia and the Americas.

Working With Us

What is the height of your ambition? Ours starts at roughly 30,000 feet and climbs from there. Few people know what it feels like to set their work in the sky. Others may have a hard time relating but your colleagues understand that when your work takes flight, so do you. Which is why our team leaders are so driven to support the development of your maximum potential. Together, your work will mix renewal with innovation, reinvention and repair to create tailored solutions that soar. Your entrepreneurial spirit will be given the space to maneuver, working with a team that is as open, transparent and engaged as you are. With Fokker Services, every action you take has a meaningful impact on a clients' success. It's this total combination, and the strength of the relationships formed through a shared dedication, that keeps hardworking talent here for 20, 30 plus years. Time enough to reach the height of your ambition, and discover what lies beyond.

Additional Information

As a global engineering company, innovation is what differentiates us from our competitors and is central to our success.

Our goal is to embrace the human attributes that make each of us unique, to value those attributes and their uniqueness, and to create an environment where everyone feels welcome to contribute.

A balance of cultures, ethnicities and genders help bring new ideas and creativity to our company. We need people of different backgrounds, with different skills and perspectives to spark originality, imagination and creativeness in our teams around the world.

We treat all our employees fairly and are committed to ensuring that there is no discrimination or harassment against any employee or prospective employee on the grounds of gender, sexual orientation, disability, religion, color, race or national or ethnic origin.