



Customer Support Representative

Hoofddorp

The Role

As a Customer Support Representative, you are responsible for the operational management of a portfolio of customer accounts, consisting of a mix of Airlines, governments and 3rd party traders or shops. Within the Hoofddorp Material Services customer support team the biggest goal is to deliver customer spares orders on time for the right price. Together with your colleagues, you will take care of the order process for the product line Spares in distribution and trading. Within this setting, you will function as a connector to tie all ends together, representing the customer within the organization and the other way around.

You report to the Customer Support Manager within the Material Services business line. Within this role you will maintain a direct communication line to our customer and sales organization and closely interact with the Supply Chain Department and Program Manager.

The Department

The Material Services Customer Support department is part of Fokker Services Operations and consists of a team focused on servicing our customers with the provision of spares and aftermarket support. These teams each focus on a specific segment of our business defined by the product-customer combination and work closely together with our inhouse repair and production shops, as well as the operational buyer team who outsource the supply of spare parts and repairs. Your team particularly focuses on Airline customers, governments and worldwide traders.

The Customer Support Representatives is the link between the customer and the procurement department and responsible for the on-time delivery of customer orders for roughly all products and services of Fokker Services (Spares, exchanges, and repairs). Through continuous improvement on processes and services, the Customer Support branch strives to guarantee the ultimate Customer experience.

Key Responsibilities

- Responsible for managing the tail-to-end order process for the product lines Spares (primarily), Exchange, and Repairs;
- Operationally managing customer accounts;
- Take responsibility on ongoing issues on key accounts and take initiative to propose improvements where needed;
- Responsible for monthly report out on key customer accounts (both internally and towards the customer): communication on order status and performance;
- Monitoring and improvement of customer satisfaction;
- Sharing quotes with the customer and managing their status;
- Warranty handling and warranty claim settlement;
- Following up on and coordinating customer questions and complaints.



- Respond to supply and demand on the aviation trade market, spot new business and build transactional opportunities up towards a sustaining business;

Experience & Qualifications

- We are looking for an enthusiastic Customer Support colleague, who has HBO professional- and intellectual level within the aerospace industry or logistics;
- You are customer- and service orientated, have a commercial drive and a problem-solving mentality;
- You master the Dutch and English language fluently (both spoken and written);
- You are commercially savvy and understand customer needs and requirements;
- You have a flexible attitude and can perform under pressure in stressful situations;
- You can work well both independently and, in a team;
- Change energizes you and you are creative;
- You have good analytical skills, in addition to a practical solution orientation;
- Valued competences: accountability, cooperation, adaptability, flexible behaviour, workmanship, customer orientation, initiative, focus on quality, commercial power.

What We Offer

- A space within a team of talented specialists who are eager to share their knowledge and experience, but also want to learn from you;
- Room for professional and personal growth and a lot of autonomy
- Career opportunities.

The CLA (CAO) Meta-elektro applies. This consists out of the following:

- A competitive salary;
- When working fulltime (40 hours), you have twenty-seven holiday days and 13 ADV leave days per year.

About Fokker Services Group

At Fokker Services Group, our greatest purpose is to exceed reliability expectations, keeping customer aircraft where they belong - in the sky!

An aftermarket integrator with design, production, maintenance, and airworthiness expertise and experience, on which commercial and defense operators around the world rely for the continued competitive operation of their fleet. Unique independent competence for comprehensive single source solutions with a global presence, with facilities in Europe, Asia, and the Americas. The Fokker Services Group has a profitable revenue of Euro 250M and employs around 1000 people,

Our Values

As a High-Performance Organization, our core values shine through in everything we do:

Customer Focus



We meet and exceed our customers' expectations by offering unique and personalized solutions. Creating clear expectations and building a sustainable relationship based on quality, safety and trust is what we value most.

Innovative Thinking

Our success is based upon an innovative mindset. We identify and create new opportunities, products, and customer solutions by being brave, daring to lead and making decisions. With our entrepreneurial and growth mindset, we explore and learn ways of doing things differently every single day.

Global Excellence

We strive for quality, reliability, and excellence. Together we create a high-performance culture in which digital transformation, continuous learning and improvement is key. Sharing knowledge and working cross functionally helps us to inspire and achieve our shared goal; to exceed expectations and keep aircrafts where they belong; in the sky!

We Care

Our people are at the heart of our organization. Only when we work together can we create an inclusive and respectful work environment in which we motivate, support, and inspire each other. We make a difference by being open, honest, respectful, and empathetic towards each other. Safety, quality, and trust are paramount.

To apply

For questions about the application procedure, please contact Didier Soesman (Recruiter) didier.soesman@fokkerservices.com. We are looking forward to your application!