



Internship LPV Sales Tools

Are you looking for an internship opportunity within an innovative and entrepreneurial company? Do you want to expand your knowledge through hands-on marketing challenge in a dynamic environment? At Fokker Services Group, we are currently seeking an enthusiastic intern to join our Program Management department.

The internship assignment – Web Sales

As a Program Management Intern you are the center point between different departments, making this a very interesting and challenging internship. Program management control the operations of the current aircraft modifications and pursues optimalization of these products in terms of operation, sales, logistics etc.

You will work on a research project of the different approach templates at airports on PBN RNP/RNAV/ILS/non-precision approaches assessment. To check the impact on Localizer Performance with Vertical Guidance (LPV) approaches and changes in time. For instance the difference in the total distance of arrival/approach routes and the different minimums/decision heights. Ideally this can be put or retrieved from a database or API of public database.

Ideally this can be matched with a dataset of aircraft (equipped with and without LPV/RNP/RNAV capability) and routings of operators.

The research should be setup in a manner that information is updated regularly to obtain market insights that can give important input for sales/og commercial operation.

The intention is to provide market insights and significant hard-given facts on the benefits towards customers on their operations. As well a better insight on market targeting of our product.

You will work and lead meetings of this research project together with our Sales Engineer, Program Management, Flight Ops/Avionics Engineers and Business Analytics department.

What we require ?

- Expected level: Preferably WO/HBO with a technical course (e.g. Aviation Engineering/business school);
- Motivated student seeking an internship opportunity;
- Strong team player with excellent communication skills to collaborate with other departments;
- Commercial background is not specifically required, but having some commercial feeling would be beneficial;
- Knowledge of flight operations is a significant advantage.

Extra information

Start of the internship: September 2023 with a duration of 3-4 months (depending on the internship duration)

More information and applications: Peter Hof – Manager Engineering (peter.hof@fokkerservices.com)



About Fokker Services Group

At Fokker Services Group, our greatest purpose is to exceed reliability expectations, keeping customer aircraft where they belong - in the sky!

An aftermarket integrator with design, production, maintenance, and airworthiness expertise and experience, on which commercial and defense operators around the world rely for the continued competitive operation of their fleet. Unique independent competence for comprehensive single source solutions with a global presence, with facilities in Europe, Asia and the Americas. The Fokker Services Group has a profitable revenue of Euro 250M and employs around 1000 people.

Our Values

As a High Performance Organization, our core values shine through in everything we do:

Customer Focus

We meet and exceed our customers' expectations by offering unique and personalized solutions. Creating clear expectations and building a sustainable relationship based on quality, safety and trust is what we value most.

Innovative Thinking

Our success is based upon an innovative mindset. We identify and create new opportunities, products and customer solutions by being brave, daring to lead and making decisions. With our entrepreneurial and growth mindset, we explore and learn ways of doing things differently every single day.

Global Excellence

We strive for quality, reliability and excellence. Together we create a high-performance culture in which digital transformation, continuous learning and improvement is key. Sharing knowledge, and working cross functionally helps us to inspire and achieve our shared goal; to exceed expectations and keep aircrafts where they belong; in the sky!

We Care

Our people are at the heart of our organization. Only when we work together can we create an inclusive and respectful work environment in which we motivate, support and inspire each other. We make a difference by being open, honest, respectful and empathetic towards each other. Safety, quality and trust are paramount.



Interested?

If you feel like you can contribute to the growth of our company by taking up this challenging job, we are looking forward to your application! You can send your application to Didier.soesman@fokkerservices.com or check out our LinkedIn page for more information.

More information and applications: Peter Hof – Manager Engineering
(peter.hof@fokkerservices.com)