

### Introduction

Keeping your aircraft in the air and minimizing downtime is essential for your continued, competitive operation. Component failure is a costly situation for which we offer cost-effective solutions. Components are expensive to buy on the open market and a waste of space and resources to keep in-house. Component repair takes time, and time is money! Fokker's longstanding Single Exchange Service provides solutions to all of these problems. With more than 40 years experience in aircraft parts and component support, Fokker is a worthy partner in the age old race against the clock; offering safe and affordable answers to keep you flying!

### Your needs

In the event of component failure, you need to be able to get your aircraft back in operation. In order to make this possible you will need knowledge of the market, direct access to a high quality, serviceable component, or reconditioning service for your unserviceable component, and all for a market competitive price.

Fokker's Single Exchange Service attends to your needs when you have an unserviceable component in exchange for our serviceable component. Our comprehensive stock and in depth knowledge of the market provides you with unique access to a wide range of components and expertise. Our in-house repair shops guarantee a competitive reconditioning price and a quick turnaround time of the unserviceable core component ensuring you availability from our stock in case of your future requirement.

### Your benefits

When you use our Single Exchange Service, you will benefit from access and availability to the parts and components you need. In the event of an AOG situation, the provision of our 24/7 AOG desk and quick access to components minimizes your downtime and puts you back in the air as quickly as possible.

With Fokker's Single Exchange Service, you can make this a reality at a reasonable cost. Exchanging a component and only paying the exchange and repair fee prevents you from increasing your working capital or wasting time on searching the open market. Additionally, we take care of the repair process and ensure correct certification for all the components in stock. We have a large in-house capability and having developed alternative repair techniques we can reduce costs significantly. You benefit from these developments, because these savings are yours.





### ABACUS

Next to the Single Exchange Service, Fokker Services offers the longest running component support program in aviation history: ABACUS. With ABACUS, available for Fokker aircraft and Bombardier Dash-8, you keep a limited inventory of essential items on site in a consignment lease stock and will have full access to our extensive component exchange pool. ABACUS offers you guaranteed availability of serviceable components with predictable repair costs, transparent expenses and low initial investment. Curious about this service? Please visit the website [www.fokkerservices.com/ABACUS](http://www.fokkerservices.com/ABACUS).

### Product description

#### Our solution

How does the Single Exchange Service work? When you request an exchange, we will immediately send out a serviceable component to you; in return, you send your unserviceable 'core' component to us. Our component MRO shops will repair the core component and return a high quality serviceable component to our stock. This service is available for repairable components for various aircraft types, such as the Fokker 50/60 & 70/100 and the Bombardier Dash-8. The list of repairable components is extensive and these are housed in our 15,000+ repairable stock warehouse and are at your disposal via our network. The stock is strategically divided among the locations of Amsterdam, Atlanta and Singapore.

#### Transparent costs

Invoices are made through an exchange fee and repair fee. The exchange fee can either be directly obtained from the website or by sending a request for a quotation to Fokker Services. Repair fees are agreed upon after the unserviceable part has been inspected by one of our component MRO Shops.

#### Clear communication

Availability and additional information of parts and components can be found on [MyFokkerFleet.com](http://MyFokkerFleet.com), [MyAircraftFleet.com](http://MyAircraftFleet.com) and various other e-market places. Recently, we have upgraded [MyFokkerFleet.com](http://MyFokkerFleet.com) and [MyAircraftFleet.com](http://MyAircraftFleet.com) and created a dedicated page for all the (single) exchanges, which makes ordering and sending RFQ's even easier.

Fokker Services can be reached 24/7 through our website, representatives or AOG desk. For more information about the Single Exchange Service or about a special rotatable component, you can always contact your personal representative within Fokker Services or send an e-mail to [info.myfokkerfleet@fokker.com](mailto:info.myfokkerfleet@fokker.com).

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