



# Single Source For All Standard Parts

Guaranteed Availability For Your  
Standardized Hardware Requirements

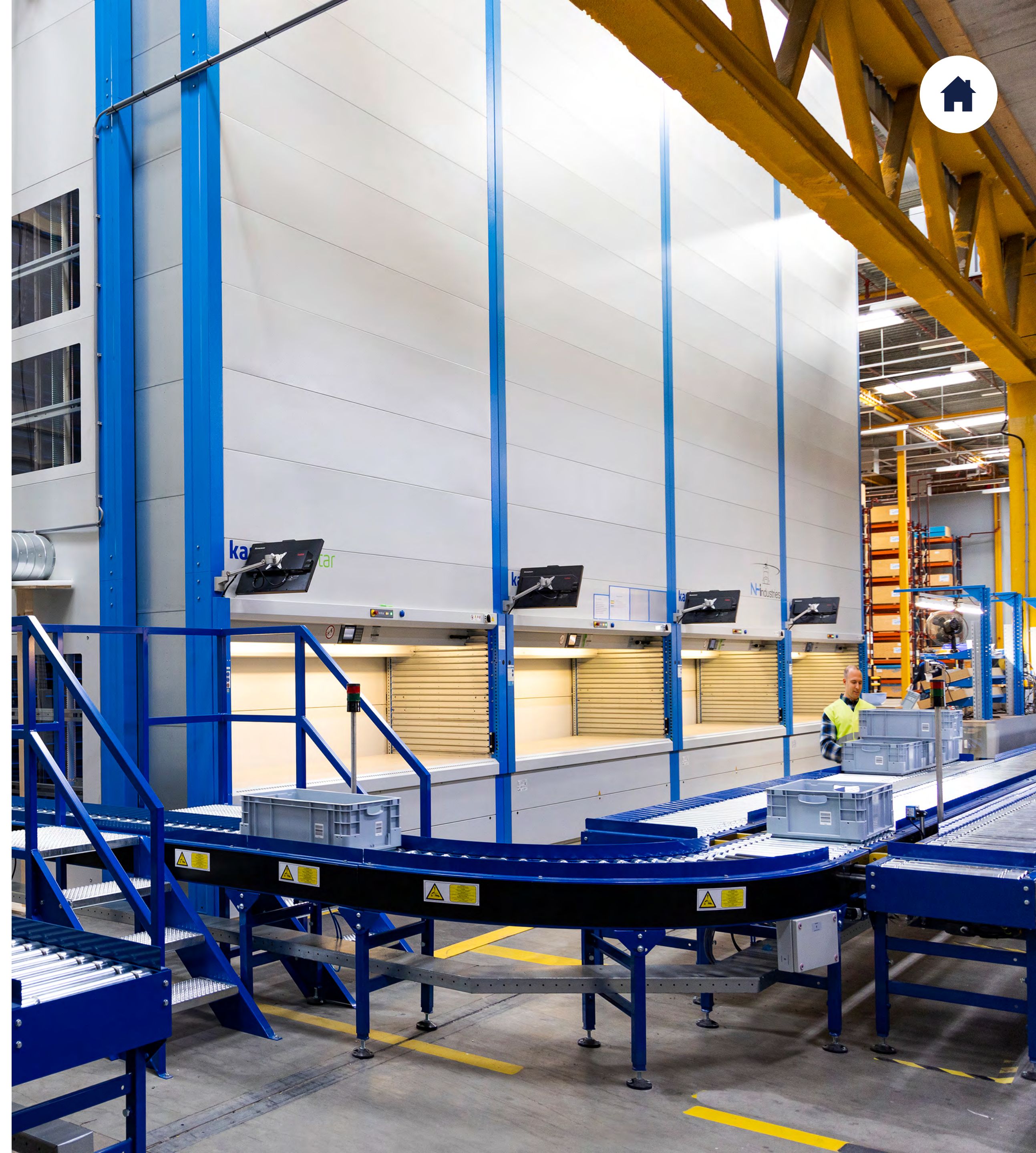


Within the wide range of spare parts on offer, a specific group of standardized hardware such as bolts, nuts and seals represent approximately 30% of all spares order lines. However, this group of parts carries only 1% of the total spare parts expenditure. A smooth supply chain for these crucial parts is what you need to keep your aircraft in full operation, so you can focus on sourcing other parts that require more attention.

As your single point of contact for your spares order lines, at Fokker Services Group we guarantee that the parts you need will always be available at the time that you need them. We guarantee on-time delivery performance thanks to our stock position in both our central warehouse and consignment stock on-site, as well as our back-up agreements with select suppliers.

## Stock Position & Availability

- » Parts categorization reflect the expected future demand pattern and are regularly updated to ensure that the content follows maintenance requirements
- » For each parts category, dedicated agreements will be put in place regarding stock position and on-time delivery performance





## The Parts You Need

- » Our solution covers all standard parts, including for scheduled and unscheduled maintenance, Service Bulletins, modifications and exotic parts with low or nil historical usage
- » Parts coverage tailored to your existing Material Support process by using flexible modules, which remains customizable throughout the contract
- » Parts include fasteners, bolts, nuts, bearings, seals, raw materials, tape, wiring, fluid and electrical components, which are manufactured in compliance with established industry or government specifications such as NAS, MS, ASNA, EN and DIN
- » Increased availability due to existing stock maintained by dedicated and advanced forecasting techniques

## Financial Benefits

With our solution, customers benefit from a reduction in price and cost of ownership. This is due to using approved alternative items, as well as leveraging our economies of scale approach that uses collaborative procurement in combination with price break on our high-quantity orders. Pricing is agreed and fixed in advance for all parts covered, and our customers eliminate capital investment of own stock as they pay only upon use. Our solution eliminates the disadvantage of Minimum Order Quantity and Standard Packaging size.

### Implementation

- » Between 60 – 90 days to deliver full performance as outlined in the agreement
- » Aftermarket support specialists, and a dedicated team with decades of experience to guide the transition
- » 24/7 AOG support

### Program Management

- » Warehousing managed through on-site and central locations, including a reserved stock at our facilities at Amsterdam Airport Schiphol
- » Simplified ordering and reporting via the customized MyAircraftFleet.com portal, which hosts integrated information

### Additional Enhancements

- » Kitting for maintenance events, Service Bulletins and missions
- » Takeover your existing stock of standard parts, which we store in our warehouse until you need these parts once again
- » Stock management on-site with Twinbin system that puts our consignment stock close to our customers' operation, which is automatically replenished



## Independent Leader in Maintenance, Modifications & Conversions

Your Fleet, Our Solutions. Together

### About Fokker Services Group

Fokker Services Group is an independent aerospace service company with a global reach. Providing comprehensive solutions from its five facilities in Europe, Asia and the Americas, Fokker Services Group is a key partner for regional, narrow-body and wide-body platforms in the Commercial, VIP, Cargo and Defense markets. The organization offers a unique set of capabilities, products and services: 'Modifications & Engineering Services' for the latest technical solutions; 'Component Services' such as nose-to-tail programs, exchange services, and component repairs; 'Material Services' such as parts manufacturing, spares deliveries, and tear-downs; 'Airframe Services' for aircraft MRO including lease transitions and painting; and 'Aircraft Completion & Conversion Services' for Executive, VVIP and Special Mission aircraft upgrades.



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